

## **An Important Update on Tariffs**

Dear Valued Customer,

As you are likely aware, on March 4<sup>th</sup> the Canadian government implemented 25% tariffs on many items crossing our border into Canada.

At this time, these tariffs affect hardwoods only, including our Poplar, Oak, Maple, and FJ Poplar. We have been maintaining our prices since March 4th with old cost inventory. Unfortunately, we are no longer able to keep our prices at pre-tariff levels. Effective Monday April 21<sup>st</sup>, we must pass on the 25% tariff charges on hardwoods crossing the border.

The tariff will not apply to domestic species like Primed FJ Pine, Solid Pine, Primed MDF, Douglas Fir, Spruce, and Cedar. It does not apply to our TrimLite Doors and many other product lines we carry.

We are also making moves to source alternate non-American substitute products to introduce into our stock line. Once we have some comparable solutions in stock, we will send out another notification.

Thank you for your understanding. We appreciate your continued support.